

I came to Rachel Valentino completely clueless and uninformed about the condominium market in Washington DC; I felt like all I did was ask questions and more questions. Rachel was not only very knowledgeable and patient; she provided answers to my questions either on the spot or shortly thereafter.

She listened to what I was looking for in a property and suggested ideas as well as other options I had not considered. I was not planning on purchasing anything right away; but with Rachel's help I got in to a new development and in a contract right away - for exactly what I was looking for, as well as what was right for me. From start to finish, the whole process took about 6 weeks!

But for me – the most important aspect of working with Rachel was accessibility – via phone and email. And when it came time for touring properties and open houses – Rachel was willing to work with my schedule.

While I still am still not the most knowledgeable in real estate, I am smart enough to have a realtor who is!

~ Wendy Williamson
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