

After moving to the DC area, we decided purchasing a home was more of a wise decision than renting. Being unfamiliar with the area, we put off the decision to buy for quite some time, until friends of ours suggested their stellar realtor, Ms. Valentino. We met with Ms. Valentino and were immediately more comfortable about the idea of purchasing our first home. Ms. Valentino took time to explain details, gather our information, provide us lists of service contacts, and watch over every step of the process.

To be honest, Ms. Valentino was not the first realtor we had met with. The first realtor tried to convince us that we needed a million dollar home in the McLean area. Since we are both under 30 years of age, have no kids and were purchasing our first home, we decided this realtor was leading us down an irresponsible path. But Ms. Valentino took our price range into account and worked very hard to match our range to the available homes we would be interested in. We would provide some guidelines, and overnight, she would provide a list (sometimes a LONG list) of homes that fit our criteria. The homes just kept getting better and better as Ms. Valentino came to know us personally. Ms. Valentino orchestrated the viewing of the homes like a master, working the tours in between our very busy work schedule, and communicating with both of us via email since we were often away for work.

After finding the house we desired, Ms. Valentino handled all the details. She provided the paperwork, the home inspector contact, recommended financial consultants, and arranged several viewings of the home. The closing was fast and friendly, mostly due to Ms. Valentino's diligence.

In addition to being an excellent realtor (we've already recommended her to several others interested in a home), we feel Ms. Valentino become our friend through this process. She was professional and approachable in every way, and personable as well. When we sell our home in the future, or for any other purchases, we'll certainly go to Ms. Valentino first. If she's not still in the realty business, whomever she recommends is almost certain to get our business. Please do not hesitate to call either of us if you have any questions.

Sincerely,

Nathan Anderson

Jennifer Anderson