

 You replied on 4/5/2007 5:21 PM.
This message was sent with high importance.

RACHEL VALENTINO

From: Jonathan Winward [jwinward@hotmail.com] **Sent:** Thu 4/5/2007 5:18 PM
To: RICKI GERGER
Cc: RACHEL VALENTINO
Subject: Praise for Rachel Valentino
Attachments:

Dear Ms. Gerger,

I just wanted to let you know how pleased I am to have worked with one of your spectacular realtors, Ms. Rachel Valentino. As a first-time home buyer, I was somewhat apprehensive over the whole prospect of buying a house. Ms. Valentino was extremely professional and diligent in helping me find just the right house and was with me every step of the way. She was very flexible in working me into her schedule, helping me to narrow my housing choices, and showing me the properties that fit into the criteria we established together. This not only saved me time, it displays her keen ability to discern her client's needs and wants, and then work hard to provide quality results.

I was especially appreciative of her expertise in answering my questions at every step of the home buying process. In fact, if she wasn't completely clear on the answer, she was very honest and upfront about the fact, and was diligent in finding the answer and reporting back to me promptly. I admire this honest and forthright approach, and I never felt as though I were being taken advantage of. It is to her credit that Ms. Valentino has such high moral standards and it reflects favorably on your company. I applaud your effort in hiring such stellar employees.

In talking with colleagues and family members, it appears that Rachel may be a rare individual in the real estate market. I have often mentioned some aspect of working with her and others have been surprised at her high level of dedication and accommodating style. "I wish my real estate agent had done that for me", is an oft heard response. The fact that she was at my settlement, for example, provided an added comfort and reflects the 'above and beyond' attitude that is prevalent in all Rachel does. I am sure you realize what an important asset Ms. Valentino is to your team and I do hope she receives her due accolades. I am now happily settled in my new coop and I owe it in large part to Ms. Valentino's diligent assistance.

Please do not hesitate to contact me if you have any further questions.

Best Regards,

Jonathan Winward
1701 16th Street NW #609
Washington, DC 20009
703 786 9960

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